Tariff Item 172 - Rules and Regulations

Manitoulin reserves the right with discretion to assess the Rules and Regulations per NATC Tariff 172 with the following exceptions, which are subject to change without notice. Charges will be applied to the terms of the bill of lading unless otherwise specified.

172.005 APPOINTMENT DELIVERY: Per shipment charge of $48.15
This charge applies when a shipment requires:
  a) a specific appointment time of delivery or;
  b) delivery during a specified range of time that does not allow the delivery to occur with regular operating procedures.
The bill of lading or any shipping document must have a notation requesting the prearranged time of delivery or specified range of time. This charge also applies if requested by the consignee. Manitoulin Transport will do the delivery on a best efforts basis and will not be liable for any consequential damages, costs, and/or fines as a result of shipment delay.

172.010 BILL OF LADING – CHANGE IN TERMS $31.95 Bill of Lading or Change
A change in the terms of the Bill of Lading authorizing a change regarding payment of freight charges (i.e. from prepaid to collect) will be subject to the above charge.

172.012 BILL OF LADING – INVOICING REQUIREMENTS Per shipment charge $16.50
Manitoulin Transport shall reference its probill number on each invoice. Other identifiers, such as purchase order number, customer shipment number, bill of lading number, load number, or any other identifier for the internal billing requirements of the Payer, Shipper or Consignee must be shown on the Bill of Lading or passed to Manitoulin Transport in some manner agreed upon in writing by both parties. If Manitoulin Transport is required to obtain an identifier that has not been provided on the Bill of Lading or in the agreed upon manner, a charge of $16.50 will apply.

172.020 BOND CHARGES: $10.50 per cwt. Minimum $88.00
This charge applies for shipments under United States Customs Bond moving within the U.S.A.

172.021 BORDER SECURITY SURCHARGE: $28.65 per shipment for shipments with a billed weight of less than 10,000 pounds; $47.45 per shipment for shipments with a billed weight of 10,000 pounds or greater.

172.023 CALL PRIOR TO DELIVERY Per shipment charge of $29.15
This charge applies when the bill of lading or any shipping order is tendered bearing any request that the carrier notify the consignee prior to delivery by any means whatsoever. This charge applies for consignee requests. Any notifications resulting in an appointment delivery will be subject only to charges specified as 172.005.

172.025 CARRY IN DELIVERY OR PICK UP: $9.86 per cwt. Minimum $79.45 Maximum $1017.85
This charge will apply if inside pick-up or delivery is requested from/to floors other than ground floor and/or the pickup or delivery is sixty feet from the delivery vehicle.
**Tariff Item 172 - Rules and Regulations**

| 172.030  | C.O.D. CHARGES: | 6% of the C.O.D. amount, Minimum $125.65  
The C.O.D. fee applies when our driver is asked to pick up cash or a certified cheque, payable to Manitoulin, from consignee before the freight may be delivered. |
|----------|-----------------|-----------------------------------------------------------------------------------|
| 172.040  | COPIES OF DOCUMENTS: | $5.80 per document.  
This fee is payable when requested by the customer (i.e.: Bills of Lading or Proofs of Delivery. |
| 172.060  | DANGEROUS GOODS: | Per shipment charge of $39.35  
Applicable barge charges will be applied when required. |
| 172.055  | DELIVERY BY APPOINTMENT | Per shipment charge of $48.15  
This charge applies when a shipment requires:  
a) a specific appointment time of delivery or;  
b) delivery during a specified range of time that does not allow the delivery to occur with regular operating procedures.  
The bill of lading or any shipping document must have a notation requesting the prearranged time of delivery or specified range of time. This charge also applies if requested by the consignee. Manitoulin Transport will do the delivery on a best efforts basis and will not be liable for any consequential damages, costs, and/or fines as a result of shipment delay. |
| 172.070  | DETENTION WITHOUT POWER: | $189.55 per day per trailer. $292.15 per day per temperature controlled trailer.  
The above rates will be given a free period of 24 hours after notification of availability. Saturdays, Sundays and Holidays will not be used in the computation of free time, but will be included in the assessment of charges. |
| 172.080  | DETENTION WITH POWER: | a) $45.95 per ¼ hour or part thereof (except weekends or holidays)  
$59.10 per ¼ hour or part thereof (weekends or holidays)  
b) Billed Weight In Pounds | Free Time In Minutes  
Less than 1,000 | 15  
1,000 to 9,999 | 30  
10,000 to 19,999 | 60  
20,000 to 29,999 | 90  
30,000 and over | 120  
The Detention With Power rates above apply when the driver is detained at the pickup or delivery point for more than the allowable pickup or delivery time as stated above. |
| 172.100  | FUEL SURCHARGE: | Rates and charges are subject to the applicable fuel surcharge in effect at the time and place of shipping. |
| 172.115  | HOUSE DELIVERY: | $10.46 per cwt. Minimum $154.35, Maximum $1074.75  
Charge is applied when we pick up or deliver at a property that is a Private Residence or on a rural route whether the property operates as a business or not. |
# Tariff Item 172  -  Rules and Regulations

## 172.120 HYDRAULIC TAILGATE:

$5.90 per cwt, Minimum $154.35 Maximum $400.70

Charge applies if the shipper or the consignee does not have proper shipping/receiving docks to ensure safe handling of the freight or the shipper or consignee states that the use of a hydraulic tailgate is a requirement.

## 172.125 HIGH COST CONGESTED REGION SURCHARGE

$41.95 per shipment

Shipments picked up, or delivered to, any of the below mentioned postal code ranges will be subject to the additional charge.

<table>
<thead>
<tr>
<th>City</th>
<th>Postal Code Ranges</th>
</tr>
</thead>
</table>

## 172.140 LABOUR CHARGES:

$21.25 per person per ¼ hour or part thereof - Minimum 4 hours (except weekends or holidays) ;

$31.35 per person per ¼ hour or part thereof - Minimum 4 hours (Weekends or holidays or in excess of 8 hours per man per day)

The above represents the cost of a driver’s helper only. This charge would be applied if the driver required a helper to load or unload the freight. It is applied to the total time spent performing the work required including the time from the domicile terminal and return.

## 172.150 LINEAR FOOT RULE:

1000 pounds per linear foot for shipments occupying 10 feet or more of trailer. When the freight occupies 10 feet of trailer space or more (or is packaged in such a way that other freight cannot be stored on top of or on either side of it), the chargeable weight will be calculated at 1000 lbs per linear foot of space used. (i.e.: 25 feet of trailer space used = 25,000 lbs). See also, Cube (Density).

## 172.160 LOCAL CARTAGE:

$47.45 per ¼ hr. or part thereof - Min. 2 hours

The above represents the cost of a driver, Tractor and Trailer or Straight truck. It is applied to the total time spent performing the work required, including any time spent on initial placement of equipment and return to domicile terminal on completion. The above also applies when vehicle is furnished but not used.

## 172.161 LONG FREIGHT HANDLING

$157.35 per shipment

Shipments containing one or more articles that equal or exceed 10 feet in length will be subject to a charge of $157.35 in addition to all other applicable charges.
### SERVICES WITHIN U.S.A.

#### Tariff Item 172 - Rules and Regulations

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Charge Details</th>
</tr>
</thead>
</table>
| **172.163** | NEW YORK CITY SURCHARGE | $10.68 per cwt, Minimum $99.05  
This charge will apply to shipments destined or originating to/from New York zip codes 10001 through 10299. |
| **172.165** | OFF HOUR PICKUP / DELIVERY | $126.80 per hour, Minimum $506.35  
This charge applies in addition to the prescribed freight charges for pickups / deliveries that fall within the time period of 5:00 p.m. to 7:00 a.m., for shipments under 24,000 lbs. This service requires to be pre-arranged 24 hours in advance. Any detention time will be charged in addition as per item 172.080. Item 172.005 does not apply when this service is provided. |
| **172.169** | PACKAGING | Minimum packaging requirements as per NMFC 100 Series  
Inadequate packaging will be shipped at “Owner’s Risk”. |
| **172.115** | PRIVATE RESIDENCE / RURAL ROUTE: | $10.46 per cwt. Minimum $154.35, Maximum $1074.75  
Charge is applied when we pick up or deliver at a property that is a Private Residence or on a rural route whether the property operates as a business or not. |
| **172.110** | PROTECTIVE SERVICE (HEAT) | 15% of freight charges Minimum $70.30  
Heat charges are only applied when the customer requires that we "protect from freezing". For the purposes of this document, freezing occurs at 0°C (32°F). |
| **172.205** | RECONSIGNMENT / DIVERSION | a) $66.25 per shipment  
This charge applies when a request to change the name of the shipper or consignee with no change in the place of delivery prior to or after tender of delivery.  
b) $66.25 per shipment  
This charge applies when a request to change the place of delivery within the original destination point prior to tender of delivery.  
c) $6.45 per cwt. Minimum $66.25, Maximum $632.90  
This charge applies when a request to change the place of delivery within the original destination point after tender of delivery.  
d) Applicable Interline rate from point of original destination to reconsigned point plus $6.45 per cwt. Minimum $66.25, Maximum $632.90.  
This charge applies when a4 request is for diversion to another destination point while freight is in transit or after it has arrived at the original destination. |
| **172.210** | REDE DELIVERY/ ATTEMPTED PICKUP: | $6.17 per cwt. Minimum $281.70,  
a) REDELIVERY:  
This charge is applied when we have attempted to deliver freight and one of the following happens:  
• Consignee requests we deliver at another time;  
• No answer at consignee’s place of business;  
• Consignee or Shipper request we deliver to another address within the terminal service area, not originally noted on Bill of Lading;  
• Access to delivery area at time of delivery was restricted. |
## Tariff Item 172 - Rules and Regulations

### 172.220 REWEIGHING OF SHIPMENT

Shipment are subject to reweighing using weight and measure approved scales.

For shipments subject to reweighing, the product, container, packaging, pallet and any other item attached to or part of the shipment will be included in the reweighed weight.

### 172.223 SHIPMENT DELAY

Manitoulin and its partners will not be liable for any costs and/or fines as a result of shipment delay.

### 172.225 SORTING / SEGREGATING OR CROSS DOCKING

$4.14 per piece, Minimum $97.35/shipment

This charge is applied when shipment(s) are tendered and are required to be segregated according to marks, brands, sizes, flavours or other distinguishing characteristics or cross docked.

### 172.230 STOP OFF IN TRANSIT:

Maximum 3 stops  $211.05 per stop

This charge applies when our customer chooses to pay a truckload rate to the furthest point and an additional charge for stops in the direct line of haul. No stop off charge will apply to the full load. The largest delivery will be allowed 2 hours for delivery and all subsequent deliveries will be allowed 1 hour each.

### 172.240 STORAGE CHARGES:

$2.82 per cwt., per day  Minimum $28.40 per day.

This charge applies when a customer asks us to store undelivered freight or freight awaiting transportation.

- Freight Awaiting Transportation will begin at 7:00 am the day after the freight is received by the carrier.
- Undelivered Freight will be allowed 24 hours free time from the notice or arrival.

Saturdays, Sundays and Holidays will not be used in the computation of free time, but will be included in the assessment of charges.

### 172.250 SURCHARGES:

All rates are subject to applicable surcharges.

### 172.120 TAILGATE:

$5.90 per cwt, Minimum $154.35, Maximum $400.70

Charge applies if the shipper or the consignee does not have proper shipping/receiving docks to ensure safe handling of the freight or the shipper or consignee states that the use of a hydraulic tailgate is a requirement.

### 172.265 TERMS OF REPAYMENT

Freight charges are due 30 days from date of shipment subject to interest charges on overdue accounts at 2% per month (24% per annum). Payments are to be made by cheque or direct deposit (EFT - Electronic Funds Transfer). Outstanding loss or damage claims are not to be offset from freight charges.
## Tariff Item 172   -   Rules and Regulations

<table>
<thead>
<tr>
<th>172.260</th>
<th>TAXES:</th>
<th>All rates are subject to applicable taxes.</th>
</tr>
</thead>
</table>
| 172.290 | VALUATION: | a) ORIGIN POINT WITHIN CANADA (Canadian Funds) - - Liability for damage and loss will be the lessor of the depreciated actual value, $2.00 CDN per pound on the actual weight of the shipment, or the declared value noted on the Bill of Lading with a maximum of $50,000 CDN per shipment. Declared value in excess of $2.00 CDN per pound is subject to a valuation charge of 2%. Valuation charge = (declared value – (2 x actual weight) x .02).  

b) ORIGIN POINT WITHIN U.S.A. - - Liability for damage and loss will be the lessor of the depreciated actual value of the articles, the minimum release per pound if the product is a release value item appearing in the National Motor Freight Classification, or $5.00 USD per pound with a maximum of $50,000 USD shipment.  
c) Shipments with a declared value on the Bill of Lading of $25.00 CDN per pound or more will not be accepted. |
| 172.300 | WEEKEND OR HOLIDAY CHARGE: | $182.75 per hour. Minimum 4 hours. This charge applies in addition to the prescribed freight charge whenever we are asked to perform pickup or delivery on a weekend or holiday and it is necessary to call a driver in to perform the service. |
| 172.350 | WEIGHING: | Subject to $16.50 per shipment  
This charge applies when the Bill of Lading tendered does not specify a weight for the shipment and Manitoulin Transport is required to weigh the freight. |